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SDB, EDWOSB, WBENC

### *Core Competencies:*

**The Management Edge®** is an organization and professional development firm specializing in workplace interactions, leadership development, team building, change management and conflict management/resolution. We are known for dramatically increasing performance and productivity. We utilize the latest research and industry best practices. Our team of professional instructors and consultants work with groups to remove the inter-personal obstacles that so often derail progress.

The Management Edge enhances participant communication skills and focuses on resolving issues between people so that the good intentions of all are realized, good ideas are heard, alignment is built and goals are achieved efficiently and effectively.

### *Training Design and Delivery:*

- MBTI (Myers-Briggs Type Indicator) Training
- Leadership Development
- Conflict Management Training
- Building Effective Teams
- Collaborative group interaction and processes
- Change Management
- Strategic Planning
- Cultural/Diversity Training
- Post-Merger Cultural Integration
- Engage and Retain Employees

### *Differentiators:*

- Over 28 years in executive and staff development
- Designed and delivered courses teaching over 5652 people leadership skills including MBTI®, conflict management techniques, effective communication skills, collaborative work processes, building alignment and problem solving and decision making
- Trained over 550 US Army Managers in Conflict Resolution and Negotiation
- Have over 15 qualified Instructors with over 20 years of experience, each, providing engaging training for managers, supervisors and workers

### *Past Experience:*

- **Public Services of New Mexico and Pacific Gas & Electric Company:**  
Provided: Coaching, Team Building, Training, Culture Change Initiative, MBTI®, Organization Development & Diagnosis, Surveys, Training, Conflict Resolution, Strategic Planning
- **Government Agencies: Navy, Air Force, Army, EPA, GSA, DoE:** Provided: Coaching, Team Building, Training, Culture Change Initiative, MBTI®, Organization Development & Diagnosis Surveys, Conflict Resolution, Strategic Planning

### *What our Clients have said:*

- “Your ability to bring work groups together as a team quickly, and begin real problem solving...is remarkable”
- “Awesome experts in field, interesting, well developed instruction plan. I gained so much more from this course than anticipated that will be invaluable to me in the future.
- “Your course is by far the best course I have ever taken and the best course one can take in Leadership, conflict resolution, decision making and collaboration”

### *Company Information:*

- **Established in 1986**
- **Certifications:** EDWOSB/WOSB, SDB, WBENC, FL MBE
- **100 % Woman Owned**
- **DUNS:** 869165282
- **Providing services throughout the USA, Puerto Rico and Germany**
- [www.themanagementedge.com](http://www.themanagementedge.com)