

# Fact Sheet

**Mission:** We dramatically increase the performance, productivity and success of organizations through unleashing the positive potential of an educated, engaged, aligned workforce.

**History:** Founded in 1986, as a one person, woman-owned company, The Management Edge® is known for dramatically increasing performance and productivity by working with groups to remove the inter-personal obstacles to completing technical tasks. By resolving issues between people, the good intentions of co-workers are realized, good ideas are heard, alignment is built and goals are achieved more efficiently.

The Management Edge has over 17 years of experience of successful work with government agencies in team building, leadership training, conflict management and resolution and has trained thousands of individuals in hundreds of organizations throughout the U.S., Puerto Rico and Germany.

**Services:** The Management Edge® provides services and products to address workplace interactions, team building, collaborative work processes, work style differences, change management, and professional development. Their consultants are seasoned, highly skilled, organization development, management and training professionals at the top of their field.

## Clients:

**US Army Engineering and Support Center:** Conflict Management and Dispute Resolution Course

**US Army Corps of Engineers:** Leadership Development Training and Supervisor Development Training

**NAVFAC SE:** Partnering Facilitation, Training and Support Services

**US Air Force:** Partnering Facilitation, Training and Support Services

**NAVFAC Atlantic:** Partnering Facilitation, Training and Support Services;

**NASA:** Partnering Facilitation, Training and Support Services

**Neilson Media:** Conflict Management and Dispute Resolution

**Progress Energy:** Leadership development

**Tenera:** Leadership Development and Executive and company-wide Team building

**AT&T:** MBTI, team building, conflict management

**ABBES:** Executive and company-wide Team building

**CH2MHill:** Partnering Facilitation, Team Building and Training

**Booz Allen:** Partnering Facilitation, Team Building Training

## Certifications:

**8(a)** Small Disadvantaged Business, Women Owned

**8(m) WOSB** Woman Owned Small Business

**WBENC** Certified, WOSB

**MBE** Certified, WOB, State of Florida

**MBTI® Certified** which provides more in-depth insights into each individual's personality type and behavior and how that affects the team.